

3 GOOD HEALTH AND WELL-BEING



4 QUALITY EDUCATION



**THE MAN WITH THE BRUSH  
GUIDANCE AND MOTIVATION THROUGH EXEMPLARY ACTIONS**

UPDATED 01/2025

IMPLANTO-LOGISCH IM GESPRÄCH – DRESDEN JANUARY 25TH 2025



# MOTIVATION BY EQUIPMENT AND FINANCIAL SUPPORT

UPDATED 01/2025

OT



X-RAY DEPARTMENT



UPDATED 01/2025

X-RAY - BATTERY DRIVEN (650 PICTURES), WITHOUT CHEMICALS, MOBILE (BACKPACKER 17 kg), 42.000 PICTURES



**UPDATED 01/2025**

**STEAM STERILISATION – NEW CUPBOARDS**



**OPERATIONS FOR: OT (4 TABLES, ALL DEVICES FOR SURGERY, ANESTHESIA, STERILIZATION), MATERNITY, LABORATORY)**

**UPDATED 01/2025**

**POWER SUPPLY 2 GENRATORS 72 KVA**



## TRANSPORT OF MORE THAN 500 TONS OF MEDICAL AND TECHNICAL DEVICES

**INSTRUMENTS FOR TRAUMATOLOGY, PLASTIC, GENERAL, OPHTHALMOLOGY**

**3 BIRTHBEDS FOR MATERNITY**

**15 PRAE NATAL BEDS**

**60 MATRESSES (WARDS AND MATERNITY) +**

**400 SETS BEDLINEN**

**2 GENERATORS (35 KVA AND 55 KVA)**

**2 STERILISATION DEVICES**

**DIFFERENT DEVICES FOR ANAESTHESIA**

**DIFFERENT OXYGENATORS**

**ULTRASOUND DEVICES, (MOBIL/DIGITAL)**

**3 OT-TABLE (MECHANIC- HYDRAULIC)**

**6 OT-LAMPS (BATTERY DRIVEN)**

**10 SUCTION DEVICES**

**1 CTG**

**UPDATED 01/2025**

**MEDICAL AND TECHNICAL DEVICES**



## **ADDITIONAL EQUIPMENT**

**8 INSTRUMENT TABLE**

**2 DERMATOMS FOR SKIN GRAFTING (42 MM/80 MM)**

**3 X-RAY DEVICES (MOBIL, DIGITAL, BATTERY DRIVEN,  
CHEMICAL FREE)**

**1 UNIT DENTAL CHAIR**

**1 MOBILE DENTAL KIT**

**1 DOUBLE BAR AND LEDDER FOR PHYSIO  
GRINDING MACHINE FOR PROTHESIS**

**2 BLOOD BANK REFRIGERATOR (80 UNITS)**

**ULTRASOUND CLEANER FOR INSTRUMENTS**

**ANAESTHESIA-MACHINE (AUTOMATIC, BATTERY  
DRIVEN, INCL. MONITOR, 10 L OXYGENATOR)**

**MULTIPLE OXYGEN-ZYLINDERS**

**DIFFERENT CUPBOARDS STERILIZATION ROOM,  
CHANGING ROOM, STORE, MATERNITY,**

**EQUIPMENT ISOLATION WARD**

**MAINTENANCE CONTRACTS**

**UPDATED 01/2025**

**MEDICAL AND TECHNICAL DEVICES**



**UPDATED 01/2025**

**PANORAMA VIEW THEATRE NO 2 – 2 TABLES IN PARALLEL**



**UPDATED 01/2025**

**ANAESTHESIA MACHINE, BATTERY-DRIVEN (6 HOURS),  
INTEGRATED OXYGENATOR AND MONITOR**



**BUILDING OWNER:  
DIOCESE OF SUMBAWANGA**

**START: 03/2021**  
**SCHEDULED END: 04/2022**  
**CALCULATION: 91.000 €**  
**INTERPLAST: 8.000 €**  
**MARCUS STROTKÖTTER: 32.000 €**  
**OTHER DONATIONS (DIOCESE) 51.000 €**



**UPDATED 01/2025**

**NEW INFRASTRUCTURE - ISOLATION WARD –**



# MOTIVATION BY TEAMS, RESULTS AND APPRECIATION

UPDATED 01/2025



DAS TEAM 2024

## HEAD OF TEAM

MARCUS STROTKOETTER  
REVEREND MOTHER YASINTA RUGABADI  
DR KENETH YONA +

## CHIEF SURGICAL OFFICER CHIEF ANAESTHESIA OFFICER

DR GUENTHER SIEMONEIT  
DR CHRISTINA SCHNABEL

## TEAMMEMBERS

MARTINA KUHLMANN/JANA HAHN  
DANIEL THURING/KLAUS JANSSEN  
SONJA KUNKEL  
GEOFREY NDUNGURU/MARY STEVEN  
ALPHONCE KATUNKA  
ANKE ARNOLD/MANDY PLEIKIES  
DR AVELINA JAMES KAVISHE  
DR ELIZEO KIBUGA/DR YUSUF MAGAKA  
DR MARTINA MUELLER  
INA MELANIE REHN/IRIS BELLINGRODT  
TOMMI PIETKA/CARINA GOEPFERT  
FELICIEN SAMAJE/SILAS JELOS

## TECHNICIANS/WALZ 4.0

MARCEL KRONSHAGE  
MARVIN STEINMEIER

UPDATED 01/2025

FROM ALPHA GUYS TO A DREAM TEAM



|                           |            |
|---------------------------|------------|
| <b>SCREENED PATIENTS:</b> | <b>320</b> |
| <b>PATIENTS OPERATED:</b> | <b>275</b> |
| <b>DRESSINGS:</b>         | <b>585</b> |
| <b>PHYSIOTHERAPY:</b>     | <b>643</b> |
| <b>BIRTH:</b>             | <b>150</b> |
| <b>TWINS:</b>             | <b>5</b>   |

**PROVIDING PROTHESIS SINCE 10/22: 60**

**PATIENTS OPERATED SINCE 2010 6.245**

**MAIN CASES: GOITRE, FRACTURES,  
BURNS, HUGE WOUNDS**

**UPDATED 01/2025**

**RESULTS 2024**



UPDATED 01/2025

GOITRE PATIENTS



UPDATED 01/2025

GOITRE TEAM



Diagnosis  
Open wound  
60 years  
Right arm  
2024  
Elderly  
Meningeal  
2024



UPDATED 01/2025

SKIN GRAFTING/OSTEOSARKOMA TEAM

## ADVANCED CERTIFICATE OF EXCELLENCE

This certifies that

DR ATIMAN MEMORIAL HOSPITAL SUMBAWANGA

PROVIDED EXCELLENT SERVICE FOR 45 PROSTHESIS PATIENTS  
SINCE 2019 IN DELIVERY OF HAND AND FOOT PROSTHESIS AND IN  
AFTER CARE PHYSIOTHERAPY IN COOPERATION WITH TANISH  
MALICK AND FINANCED BY INTERPLAST GERMANY.

WE EXPRESS OUR GRATITUDE AND HUMBLE FOR SUCH AN  
SAMPLE



*M. Strokoetter*

APRIL 25<sup>TH</sup> 2024

Marcus Strokoetter, Medical Consultant

Date



UPDATED 01/2025

CERTIFICATES FOR PHYSIOTHERAPY AND HOSPITAL



UPDATED 01/2025

CASES FROM YESTERDAY



UPDATED 01/2025

SCREENING AND MANAGEMENT OF HOSPITAL



UPDATED 01/2025

SCRUB NURSING



UPDATED 01/2025

IMPRESSION MATERNITY

A sunset scene with a bright sun low on the horizon, casting a warm orange and red glow across the sky. Silhouettes of trees and buildings are visible against the horizon. A thin power line runs across the top of the frame.

# MOTIVATION UNDER SPECIAL CONDITIONS

UPDATED 01/2025



## **SCHEDULE FOR CAMP**

**16 DAYS OVERALL  
40 HOURS INFLIGHT/OUTFLIGHT  
PICK UP PATIENTS IN MBEYA  
SCREENING AFTER ARRIVAL  
PREPARING THEATRE  
ALL DAYS WITHOUT SUNDAY  
LAST DAY ONLY DRESSINGS**

## **DAILY SCHEDULE**

**0730 START OF WORK  
0830 VISITATION  
0900 START OPERATIONS  
2200 END OF OPERATIONS**

**UPDATED 12/2023**

**SPECIAL CONDITIONS**



## **WORKING CONDITIONS**

**2 TABLES IN PARALLEL  
15 PERSONS IN 1 THEATRE  
30 PROCEDURES/DRESSINGS PER DAY  
1800 M ALTITUDE  
WATER AND ELECTRICITY LIMITED  
COMMUNICATION IN ENGLISH  
BE RELIANT ON ALL TM  
LOCAL PROCEDURES AT NIGHT  
SECTIO CESAREAN IN BETWEEN  
COVERING FRESH DISEASES  
SCREENING ALL DAYS  
LIMITED BED CAPABILITY  
MALARIA DISEASES  
(1.000 INVESTIGATIONS PER MONTH)**

**UPDATED 12/2023**

**SPECIAL CONDITIONS**



UPDATED 12/2023

PROVIDING MATERIAL/PREPARING THE CAMP



**CHALLENGE FOR THE HOSPITAL  
NEEDS MOTIVATION TO COVER IT**

**UPDATED 01/2025**



## **URGENT STATEMENT:**

**CONTRACT BETWEEN GOVERNMENT AND  
CHURCHES HAS BEEN TERMINATED**

## **5-YEARS PLAN SINCE 2016**

**8000 NEW DISPENSARIES**

**2000 NEW HEALTH CENTRE**

**15 CLINICS > 500 BEDS STATE OF THE ART**

**1 NEW CLINIC IN SUMBAWANGA**

**280 CANDIDATES ALL DISCIPLINES PER YEAR**

## **CONSEQUENCES:**

**ONLY GOVERNMENTAL HOSPITALS AND PRIVATE  
HOSPITALS**

**DR. ATIMAN HOSPITAL = REFERRAL HOSPITAL  
FOR TRAUMA, FRESH BURNS, OBSTETRICS,  
PHYSIO, EYE**

**UPDATED 01/2025**

**GOVERNMENT GUIDELINES 2024**



## **MORE CONSEQUENCES:**

**PRIVATE HOSPITALS SHOULD BE REFINANCED BY THEMSELVES**

**NATIONAL HEALTH FUND IS PROVIDING DIFFERENT PACKAGES FOR GOVERNMENT HOSPITALS AND PRIVATE HOSPITALS (LESS BENEFITS)**

**DIAGNOSIS WITHOUT RECOMMENDATIONS IN eHMS WILL NO BE PAID**

**ANTIBIOTICS ARE NOT PART OF THE PACKAGES**

**NO MONEY = NO REGULAR TREATMENT, ONLY FIRST AID, FIRST DRESSING**



**eHMS:**

**IS A LOCALLY DEVELOPED COMPREHENSIVE AND INTEGRATED HEALTHCARE MANAGEMENT SYSTEM DESIGNED FOR HEALTHCARE FACILITIES INCLUDING NHF, PAYMENT**

**MOVING FROM MANUAL TO AUTOMATED BUSINESS PROCESSES WITH FEATURES RANGING FROM PATIENT RECEPTION, ADMISSION, DOCTOR CONSULTATIONS, ORDERS TO EXIT OR DISCHARGE**

**REFERENCE:**

**MEETING ALL CATHOLIC HOSPITALS FEBRAURY 22ND/23RD 2024 IN DAR-ES- SALAAM**

**UPDATED 01/2025**

**ELECTRONIC HEALTH MANAGEMENT SYSTEM**



**X-RAY**

**DAILY (REMOTE CONTROL)**

**PHYSIOTHERAPY**

**WEEKLY (CASE MANAGEMENT)**

**DRESSINGS**

**DAILY (LIVE FROM THE OT)**

**ONLINE-COURSES**

**WEEKLY OFFER (MIND THE BLEEP AND  
INTERNATIONAL SOCIETY OF ULTRASOUND IN  
OBESTETRICS (ISUOG))**

**GPITG - TELEMEDICINE (G-TELE)**

**IT ALLOWS HEALTH CARE PROFESSIONALS TO  
EVALUATE, DIAGNOSE AND TREAT PATIENTS AT  
A DISTANCE IN THIS CASE, CARE GIVERS FROM  
ONE HOSPITAL HELPING A PATIENT IN ANOTHER  
HEALTH FACILITY**

**UPDATED 01/2025**

**KIND OF TELE MEDICINE/IT**



## **OTHER BUSINESS ENVIRONMENT**

**COSTS FOR WATER INCREASING BY 80 % IN  
LAST 2 YEARS (EVERY MONTH TO PAY A BILL OF  
EXCHANGE)**

**COSTS FOR ELECTICITY INCREASING BY 75 %  
IN LAST 2 YEARS**

**POWER CUTS INCREASING BY 50 %**

**FLUCTUATION OF PERSONAL BY 20 % IN 2022  
AND 2023 DUE TO CHANGE OF CONTRACTS  
FROM CHURCH CONTRACTS TO GOVERNMENT  
CONTRACTS**

**LIMITED PERMITS FOR MEDICINE**

**UPDATED 01/2025**

**GOVERNMENT GUIDELINES 2024**



## **OTHER BUSINESS ENVIRONMENT**

**DISLOCATION OF PERSONAL TO GOVERNMENT HOSPITALS, HEALTH CENTRE AND DISPENSARIES COUNTRYWIDE**

**HUGE DEVELOPMENT IN PHARMACY**

**CONTRIBUTION AND INVESTMENT OF INDIAN COMPANIES IN CLINICS AND EQUIPMENT INCREASING**

**WE ARE GUESTS = THEY KNOW EXACTLY WHAT WE´RE DOING**

**INCREASE OF AUDITS**

**UPDATED 01/2025**

**GOVERNMENT GUIDELINES 2024**



# MOTIVATION BY FINANCIAL CONTRIBUTION

UPDATED 01/2025



## **MASTER STUDY**

**DR FRANK MASTER TRAUMATOLOGY  
DR FARAGA – MASTER OBSTETRICS**

## **INSTRUMENT COURSE**

**DR MAHAGA – INSTRUMENT COURSE/TRAUMA  
MARY – INSTRUMENT COURSE**

## **ANAESTHESIA**

**ALPHONCE, GEOFFREY - REFRESHER  
COURSE IN 2024**

## **PHYSIOTHERAPY**

**SILAS, SAMAJE - SPEZIALISATION**

## **PHARMACY/LAB**

**WAPONILE, ALLEN, DOROTH – BACHELOR  
PHARMACY**

**UPDATED 01/2025**

**CONTRIBUTION FOR STRENGTHENING**



## X-RAY

**AHAZI, AUGUSTINO**

## OVERALL SUPPORT TRAINING DOCTORS AND NURSES

**IN 2023 14.000 €**

**IN 2024 20.000 €**

## PROTHESIS

**IN 2023 12.000 €**

**IN 2024 18.000 €**

## EMERGENCY FUND

**40 PATIENTS/CAMP FOR MEDICATION, FOOD,  
TRANSPORTATION**

**UPDATED 01/2025**

**CONTRIBUTION FOR STRENGTHENING**



## **DIRECT CONTRIBUTION 2023**

**149.100 € = 405.000.000 TSH**

**1.000 € PER TEAMMEMBER**

**14 % SELF MOTIVATION**

## **DIRECT CONTRIBUTION 2024**

**200.000 € = 506.000.000 TSH**

**1.500 € PER TEAMMEMBER**

**15% SELF MOTIVATION**

## **TAKEOVER COSTS FOR**

**TERRAZZO, TOILETS, CUPBOARDS, ELECTRICITY,  
ACCOMMODATION, FLIGHTS, FOOD & BEVERAGES,  
MEDICATION, MEDICAL DEVICES, DRESSING , MATERIAL,  
X-RAY, LAB, DIESEL FOR GENERATOR AND AMBULANCE,  
WATERTANKS, TRANSFER OF PATIENTS TO MBEYA,  
PROTHESIS, WATER AND FOOD FOR PATIENTS, INTERNET,  
SREWS, PLATES, AIR CONDITION**

## **INCREASING COST**

**90 % OVERALL NATIONAL AND INTERNATIONAL**

**UPDATED 01/2025**

**FISCAL YEAR 2023/2024**

A sunset scene with a bright sun low on the horizon, casting a warm orange and red glow across the sky. Silhouettes of trees and buildings are visible against the horizon. A thin power line runs across the top of the frame.

# PERSPECTIVE MOTIVATION

UPDATED 01/2025



## WATERTANKS

START OF CONSTRUCTION: 10/2023

COMPLETION: 11/2023

FINANCED BY M. STROTKOETTER



## MATERNITY

START OF CONSTRUCTION: 09/2023

COMPLETION OF MATERNITY: 01/2025

BUILDING FINANCED BY ITALIAN BISHOP'S  
CONFERENCE

EQUIPMENT FINANCED BY GERMAN FOUNDATION

**UPDATED 01/2025**

**NEW WATERTANKS/NEW MATERNITY**



**UPDATED 01/2025**

**ASANTE SANA**



**Projektleitung**

**Marcus Strotkoetter**

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